

FOR IMMEDIATE RELEASE

Date: July 6, 2020

Contact: Michael Orozco
Director of Marketing
(808) 529-9228
morozco@HawaiiDentalService.com

Nathan Hokama
Strategic Communication Solutions
(808) 226-7470
nhokama@scsolutions-hi.com

Two New Managers Join Hawaii Dental Service

Hawaii Dental Service (HDS), the state's leading dental benefits provider, recently named Jacqueline Estermann sales operations manager and Josten Giang data analysis manager.

Jacqueline Estermann

Estermann provides overall leadership for HDS's sales operations team and is responsible for sales and service for the small group market and operational support for the mid-size and large group market, including medical plan partners and professional employer organizations.

Estermann has more than 15 years of experience working in sales account management roles for commercial insurance companies. Prior to joining HDS, she was with Cavanah Associates, Inc. for five years. She also served at Arthur J. Gallagher Risk Management Services, Atlas Insurance Agency, Inc., Monarch Insurance Services, Inc., TIB Transportation Insurance Brokers, and Wells Fargo Insurance Services, Inc.

The Hawaii Kai resident received a bachelor's degree in corporate communications from Hawaii Pacific University and an executive MBA from the University of Hawaii at Manoa. She earned designations as a certified insurance counselor and a certified insurance service representative. She is a member of the Underwriters Association of Hawaii and the Honolulu Association of Insurance Professionals.

Josten Giang

As data analysis manager, Giang is responsible for assessing the business requirements of HDS and conducting data analysis to develop tools, reports, and identify trends that support decision-making for HDS to effectively carry on its mission of improving oral health in Hawaii.

He has extensive data analysis and management experience with local healthcare organizations. Before joining HDS, he had been a senior population analyst for Hawaii Pacific Health for the past year and held data management roles at Kaiser Permanente for 10 years.

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The Ewa Beach resident earned a bachelor of arts degree in management information systems from Washington State University in Pullman, Washington, and a bachelor of science degree in dietetics from the University of Hawaii at Manoa.

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About Hawaii Dental Service

Hawaii Dental Service (HDS) is the leading dental benefits provider in the state, serving nearly one million residents throughout Hawaii, Guam, and Saipan. It has the largest network of dentists, with more than 95 percent of Hawaii's licensed, practicing dentists participating with HDS.

As a nonprofit founded in Hawaii in 1962, HDS is committed to making quality oral health care affordable and accessible. Employers who offer HDS dental plans to their employees represent Hawaii's diverse industries, companies, unions, associations, and nonprofit organizations. HDS also offers dental plans for individuals and families.

HDS has been a part of Delta Dental, the nation's largest and most experienced dental insurance benefits provider, since 1966. This affiliation gives members access to a nationwide network of participating dentists.

For more information, please visit HawaiiDentalService.com.